

# Azure Wireless

## FOR IMMEDIATE RELEASE

### **Azure Wireless Announces Contract Award from Gerber Memorial Health Services**

#### **Wireless network and network upgrade will provide hospital with platform for implementation of innovative laboratory information and patient care management system applications**

ROCHESTER HILLS, Michigan – September 18, 2006 – Azure Wireless announced that it has been awarded a contract to supply Gerber Memorial Health Services of Fremont, MI with a network upgrade featuring a dual mode, 802.11g/a Cisco Systems' Unified Wireless Network. The contract follows an earlier engagement under which Azure provided Gerber Memorial with its IntelliPlan wireless network design service offering.

Gerber Memorial Health Services, recently named as one of the country's Top 100 Hospitals for the second year in a row, will first use the wireless network to support the rollouts of new mobile laboratory information and patient care management systems.

Under the terms of the contract, Azure will supply and implement the turnkey upgrade, which includes cabling, installation services and Cisco's Wireless LAN Controller, Wireless Control System, Lightweight Access Points, Secure Access Controller Server and Catalyst switches.

"Azure demonstrated a strong understanding of wireless local area networks in healthcare. They took the time and effort to understand our current and future applications and designed a wireless network that accommodates those applications. With Azure's IntelliPlan wireless network design, we are able to implement a wireless network as our requirements and budget allow and are assured it can be expanded to support the most demanding applications without interruption or obsolescence," said Peter Mulford, Director, Information Technology, Gerber Memorial Health Services.

"As a result of Azure's willingness to work with our application provider, we were able to realize the shortcomings of the wireless security capabilities of the hardware the provider was supplying and were able to change to client devices that offered more robust wireless network security," said Howard Lee, Gerber Memorial's Director of Laboratories.

"We are pleased to be working with Gerber Memorial. The staff's willingness to assess and understand all of the applications that would be wirelessly enabled in the future resulted in a comprehensive plan for a wireless network design that can scale to support the applications when they are implemented," said John Anderson, director of sales for Azure Wireless.

#### **About Azure Wireless**

Azure Wireless provides its clients and channel partners with innovative mobile computing and wireless networking solutions that produce productivity increases, efficiency gains and operating expense reductions through untethered connectivity. For more information, please visit <http://www.azuresol.com> or call 248-651-8210.

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